



WHAT IS THE RELATIONSHIP BETWEEN THIS HOME AND THE LAST ONE? (vacation, your work this year and last year, etc.)

Difference

- may not understand the word relationship
- will describe how it is completely different
- new, different, changed, transformed, revolutionary
- language points to an immediate switch
- focus on the destination, ignore the trip

Sameness

- how they are the same, identical
- what they have in common
- how it has not changed

Sameness with Exception

- how it has evolved over time
- it is the same except more; less; better; worse; improving; etc. (comparisons on a sliding scale)
- focus on the trip more than arriving at the destination